



CASE STUDY

We're pleased with how Purchasing Power not only supports financial wellness but contributes to employee wellness.

- Benefits Manager, Trilogy Health Services

CLIENT SINCE JULY, 2010

STRONG PROGRAM PARTICIPATION



The secret to being a leading provider of senior care: Take care of your caretakers.

Trilogy Health Services is one of the best in the business at taking care of seniors and their families. It's no coincidence they're also one of the best at taking care of their own employees, consistently named a "Best Places to Work." See how partnering with Purchasing Power helped Trilogy take care of its most important asset, its employees.

5,000 Eligible Employees ¹

78% Repeat Buyer Frequency ²

16% Annual Utilization Rate ²

Average Program Utilization Rate is 10-20%



No one cares for seniors and their families better than Trilogy Health Services. When you care, it shows.

It shows not only in those being helped, but in those doing the helping. It shows in every office, on every floor, and up and down every hallway of your entire organization. This culture of caring begins and ends with a simple premise: It's easier to care when you're cared for.

This is why Trilogy Health Services puts so much effort in its employee benefits plan, and why it partnered with Purchasing Power to empower its employees with benefits and services that help them manage the costs of everyday living. "When we expanded our educational reimbursement program, it seemed like the right time to add Purchasing Power to our employee benefits plan," Trilogy's Benefits Manager explains. "It helped make computers and tablets more accessible to employees so they could take advantage of our new professional development opportunities," she adds.

By partnering with Purchasing Power, Trilogy is able to offer its employees a more cost-effective method of purchasing everyday items than using credit cards or other borrowing methods. But, more importantly, it allows Trilogy to show that it cares about its employees' lives beyond working hours.

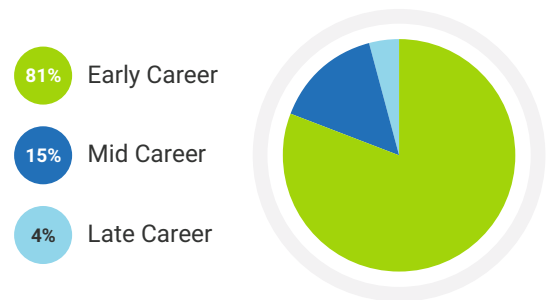
[LEARN MORE AT CORP.PURCHASINGPOWER.COM](http://CORP.PURCHASINGPOWER.COM)

WHO USES OUR PROGRAM

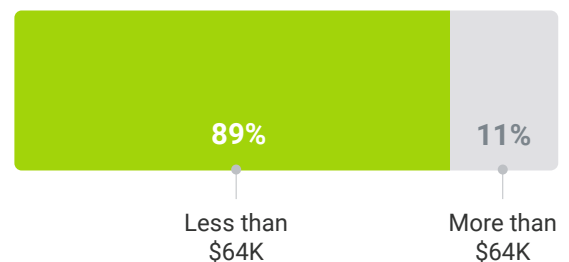
GENDER ³



CAREER STAGES ³



SALARY ⁴



Here's what our customers have to say: ⁵

85%

of our customers say it reduces their financial stress.

67%

of our customers are more likely to stay in their organization.

81%

of our customers are less likely to withdraw from a retirement savings plan.

10 YRS
Average Client Tenure ⁶

A+

BBB ACCREDITED BUSINESS

4.1

★ Trustpilot
★★★★★

¹ Eligible Employees based on 12.31.20 Client Info Table data for Purchasing Power pulled on 8.31.21

² Based on 2020 client data for Purchasing Power customers pulled on 8.31.21.

³ Demographic data reflects 2020 Q2 Experian information pulled on 8.3.2021.

⁴ Salary data is based on 2020 client data for Purchasing Power customers pulled on 8.31.21

⁵ Data reflects 2021 Q2 Value of a Benefit Customer Survey Results pulled in May 2021.

⁶ Based on 2021 Client Info Table Data for Purchasing Power pulled on 2/18/2021 and data from the report: "Federal Workforce Statistics Sources: OPM and OMB Updated October 24, 2019" (page 9).

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